



General Instructions & Notices

- Applicants are directed to "**Regional Fire Services Training Facilities Grant Program Policy**" as amended for the current funding year which is incorporated by reference to all applications and any subsequent awards. (Such practices document is inclusive of all *terms & conditions*.)
- The filing of an application does not bind the Board to award nor the Department to pay any such grant.
- Incomplete applications and those received after the deadline will not be considered.
(Deadline) → **March 1, 2015 postmarked**
- Completed applications executed by the competent authority will only be accepted directly from jurisdictions not fire departments.
- Timeliness of filing and subsequent receipt by the Agency are solely the applicant's responsibility – all applications must be completed in ink and sent directly to: **VDFP Grants and Local Aid Manager,**
Address → 1005 Technology Park Drive, Glen Allen VA 23059-4500
- All decisions regarding grant awards made by the Board are final; applicants may appeal decisions in writing to the address provided above within 15 business days of the posting of awards.

A. Applicant Information

1. Title of Lead Jurisdiction Making Application (Check <input checked="" type="checkbox"/> only one, then make entry)	<input checked="" type="checkbox"/>	County of	Albemarle
		City of	
		Incorporated Town of	
2. Employer Identification Number (EIN)	[REDACTED]		
3. Principal Point of Contact	(Include salutation, name & title.) Chief Scott Lambert, Chief of Training		
4. Mailing Address (Include zip code) Identify COUNTY if appropriate	Albemarle County Fire Rescue 460 Stagecoach Rd Suite F		
5. Telephone Number	(434)	296-5833	
6. FAX Number	(434)	972-4123	
7. Internet e-mail address	slambert2@albemarle.org		

B. Additional Parties

	Identify ALL jurisdictions (Not Fire Departments) participating in the proposed project. Attach additional sheets as may be required.
1. Formal Agreement Among Parties	<p>In accordance with Program Policy, multi-jurisdictional regional training partnerships must be documented (e.g. MOA, MOU, etc.) as required supporting documentation to the Application for consideration of Program funding.</p> <p>A copy of the Agreement has been attached to this application. <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p> <p><i>If a copy of the Agreement has not been attached as required supporting documentation, this Application will be considered incomplete and funding will not be approved.</i></p>

Department of Fire Programs

FEB 27 2015

Administration



(Reproduce and complete as many additional blocs as may be necessary for complete disclosure.)

2a. Complete <u>one each</u> for ALL other Parties of Interest	Number <u>1</u> of a total of <u>1</u> parties to proposed project (Count the LEAD Locality as #1, thereby start with #2.)
2b. Title of Jurisdiction <small>(Check <input checked="" type="checkbox"/> only one, then make entry)</small>	County of _____ <input checked="" type="checkbox"/> City of <u>Charlottesville</u> Incorporated Town of _____
2c. Employer Identification Number (EIN)	_____
2d. Principal Point of Contact	(Include salutation, name & title.) <u>Mr. Michael Rogers</u>
2e. Mailing Address <small>Identify COUNTY if appropriate</small>	(Include zip code+4) <u>Charlottesville Fire Department</u> <u>2420 Fontaine Ave.</u> <u>Charlottesville, VA 22903</u>
2f. Telephone Number	(<u>434</u>) <u>970-3244</u>
2g. FAX Number	() <u>N/A</u>
2h. Internet e-mail address	<u>rogersm@charlottesville.org</u>

(Reproduce and complete as many additional blocs as may be necessary for complete disclosure.)

2a. Complete <u>one each</u> for ALL other Parties of Interest	Number <u> </u> of a total of <u> </u> parties to proposed project (Count the LEAD Locality as #1, thereby start with #2.)
2b. Title of Jurisdiction <small>(Check <input type="checkbox"/> only one, then make entry)</small>	County of _____ <input type="checkbox"/> City of _____ Incorporated Town of _____
2c. Employer Identification Number (EIN)	_____
2d. Principal Point of Contact	(Include salutation, name & title.)
2e. Mailing Address <small>Identify COUNTY if appropriate</small>	(Include zip code+4)
2f. Telephone Number	()
2g. FAX Number	()
2h. Internet e-mail address	

(Reproduce and complete as many additional blocs as may be necessary for complete disclosure.)

2a. Complete <u>one each</u> for ALL other Parties of Interest	Number <u> </u> of a total of <u> </u> parties to proposed project (Count the LEAD Locality as #1, thereby start with #2.)
2b. Title of Jurisdiction <small>(Check <input type="checkbox"/> only one, then make entry)</small>	County of _____ <input type="checkbox"/> City of _____ Incorporated Town of _____
2c. Employer Identification Number (EIN)	_____
2d. Principal Point of Contact	(Include salutation, name & title.)
2e. Mailing Address <small>Identify COUNTY if appropriate</small>	(Include zip code+4)
2f. Telephone Number	()
2g. FAX Number	()
2h. Internet e-mail address	



C. Previous Applications/Awards

1.	Has the Applicant previously applied for a RFSTF Grant from the Board? - check <input checked="" type="checkbox"/> one	<input checked="" type="checkbox"/> No	<input type="checkbox"/> Yes
2.	Has the Applicant previously received a RFSTF Grant from the Board? - check <input checked="" type="checkbox"/> one	<input checked="" type="checkbox"/> No	<input type="checkbox"/> Yes

D. Project Title(s) and Description(s)	Enter a descriptive <i>Title</i> and brief <i>Description</i> for the lead training project ^{and/or} program proposed for funding from any Grant which may be awarded pursuant to this application.		
(Project Title)	(Description)		
1 Vehicle Fire Prop	Install a propane-fed permanent vehicle fire prop at the Albemarle County Training Center for live fire training of Fire Department personnel for vehicle fires.		
Which statement best describes the above proposed project and/or program? check <input checked="" type="checkbox"/> one			
<input checked="" type="checkbox"/> New <input type="checkbox"/> Change to existing <input type="checkbox"/> Continuing			
Which statement best describes how many training programs may benefit from the proposal? check <input checked="" type="checkbox"/> one			
<input checked="" type="checkbox"/> Multiple Programs <input type="checkbox"/> Single Program			
Describe the impact on training if this Grant is not awarded, or check <input checked="" type="checkbox"/> No Significant Impact			
This grant will allow us to have a permanent reusable source for vehicle fire training. Without this Grant we will continue to compete with other interests to acquire vehicles (technical rescue and extrication training and classes) and incur the costs of acquisition, vehicle preparation (drain fluids), towing and consumables for ignition and fire.			
<input type="checkbox"/> ← Check <input checked="" type="checkbox"/> IF a Continuation D Sheet is used to account for more than one (1) project / program.			
IMPORTANT, if box above is checked and no continuation sheets are attached, the application will not be further considered.			

E. Project Goods & Services Requested

In the below table, itemize in priority order – starting with the most needed first, ALL items of "Goods" (e.g. equipment, hardware or other durable items) or categories of "Services" which are to be funded in whole or in part from any Grant which may be awarded pursuant to this application.

Enter Project Title from ID# above	Check <input checked="" type="checkbox"/> One	Description	Total Cost	Less any Matching Funds	Grant Amount Requested
1	<input checked="" type="checkbox"/> Goods <input type="checkbox"/> Services	Vehicle fire training prop, delivered and installed at Albemarle County fire training center. Prop to have fire tray, pilot control box, mobile control console, pryable hood and smashable headlights for training on various extinguishing techniques.	(a)	(b)	(a-b)
			\$ 47,555.00	\$ -	\$ 47,555.00
2	<input type="checkbox"/> Goods <input type="checkbox"/> Services		(a)	(b)	(a-b)
			\$ -	\$ -	\$ -
3	<input type="checkbox"/> Goods <input type="checkbox"/> Services		(a)	(b)	(a-b)
			\$ -	\$ -	\$ -
4	<input type="checkbox"/> Goods <input type="checkbox"/> Services		(a)	(b)	(a-b)
			\$ -	\$ -	\$ -
5	<input type="checkbox"/> Goods <input type="checkbox"/> Services		(a)	(b)	(a-b)
			\$ -	\$ -	\$ -

← Check IF a Continuation D Sheet is used to account for more than one (1) project / program.
IMPORTANT, if box above is checked and no continuation sheets are attached, the application will not be further considered.

E	Enter here the lesser amount of:	\$ 47,555.00
	<ul style="list-style-type: none"> • Sum of all items (1 thru n) under "Grant Amount Requested" • OR \$50,000 (Grant maximum) 	

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F. Matching/Cost Share

1	Which statement best describes the matching funds contributions? <i>check <input checked="" type="checkbox"/> one</i>	<input type="checkbox"/> 50% or More	<input type="checkbox"/> Less than 50%	<input checked="" type="checkbox"/> None
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G. ATL Funding

1	What is the amount of the Applicant's FY-2014 Aid to Localities (ATL) allocation from the Fire Programs Fund? <i>check <input checked="" type="checkbox"/> one and complete as necessary</i>	<input type="checkbox"/> \$10,000 or \$20,000 exactly	<input checked="" type="checkbox"/> Other - Enter amount here	\$ 295,537.00
2	Did the Applicant have cash carry forward from FY-2014 into FY-2015 from previous years' Aid to Localities (ATL) allocations? <i>check <input checked="" type="checkbox"/> one and complete as necessary</i>	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	If "Yes", amount of FY-2014 ATL carry forward: _____

Remarks	Make entries or check <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> None	Important - If the sum (1 to n) of individual "Grant Amount Requested" in E above exceeded \$50,000, an explanation must be entered here as to how the shortfall would otherwise be made up.

EFT (EDI)

Grant awards are paid as an **Electronic Funds Transfer / EDI** to the current *account-of-record* for the jurisdiction's annual allocation of Aid to Localities (ATL) from the Fire Programs Fund.

Certification:

To be completed by either:

- County Administrator –or- Executive, City Manager, Town Mayor –or- Administrator; Deputy, or...
- Other duly authorized official whereby the application is accompanied by a copy of an 'Ordinance' or other such formal instrument clearly granting that party such authority.

This grant application is entered on behalf of the APPLICANT jurisdiction identified above with the knowledge and belief that all representations herein made are true and correct; with the understanding that all grant terms & conditions in-force as of the date of such application are hereby included by reference; with the further understanding that if an award is granted pursuant to this application that the recipient is bound by those same terms & conditions.

	2/19/15
Signature	Date
Thomas C. Foley	County Executive
Printed Name	Title

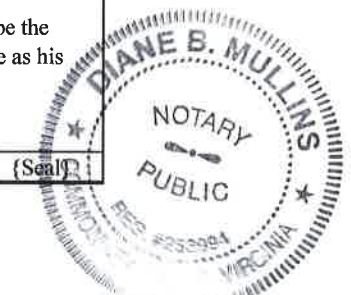
(All applications must be notarized to be considered - incomplete forms shall be returned.)

State of Virginia }
 City / County of Charlottesville }

On this 19th day of February (month) in 2015 (year), before me, the undersigned a Notary Public for the Commonwealth of Virginia, personally appeared Thomas C. Foley to me known (or to me proved) to be the identical person named herein and having in my presence executed the above, and acknowledged that he executed same as his voluntary act and deed.

My Commission expires: 6/30/17
Date

Notary Public 253494



Department of Fire Programs

FEB 27 2015

Administration



FIRE RESCUE

ALBEMARLE COUNTY

460 Stagecoach Road, Suite F Charlottesville, VA 22902-6489
Voice: 434-296-5833 FAX: 434-972-4123

www.ACFireRescue.org

To: Joe Thompson, VDFP
From: Douglas Brede (for Chf. Scott Lambert, Training Division)
Date: March 2, 2015
Subject: Albemarle Regional Fire Service Grant
Amendment With Information Requested

Training Plan

- 1) Albemarle County Fire Rescue (ACFR) currently meets the basic training standards of the Firefighter I and II curricula for vehicle fires by using class A fire materials placed in the engine compartment or passenger compartment of vehicles specifically acquired for this purpose.
- 2) Documentation is attached of the recorded deed showing joint ownership of the training center property by County of Albemarle and City of Charlottesville, each holding a 50% interest in the property
- 3) Students in the Firefighter I and II classes receive vehicle fire training using class A materials described under item 1) of this Training Plan section. With this method ACFR meets course requirements; however, due to lack of readily available vehicles for this use, ACFR is experiencing a void in training front line personnel with live fire training of vehicle fires. With infrequent training, the proficiency of front line personnel is minimized on this specific hazard. In calendar years 2013-2014 there were 116 vehicle fires in Albemarle County. The vehicle fire prop being requested in the application will enhance regional fire services training by allowing ACFR to engage in the vehicle fire training year-round and maximize personnel proficiency.

Price Quotes

The full price quote from BullEx, attached to this, includes an explanation of each option with the cost breakdown ("Price Quote – BullEx Vehicle Fire Prop.pdf"). Page eight of the 9-page document is a summary list of the pricing and options. The highlighted line items add to the total applied for on the grant application:

$\$40,490 + 2,495 + 1,995 + 2,575 = \underline{\underline{\$47,555}}$

"We will provide the highest quality services to protect and preserve the lives, property, and environment of our community."

N N=NEXT PANEL P=PREVIOUS PANEL X=SELECTION MENU M=MAIN MENU
INQUIRE COMPREHENSIVE INFORMATION SYSTEM PANEL NAME: CISINQ02

PARCEL #: 07700-00-00-011A0

PARENT PARCEL #: - - -

OWNER (LAST, FIRST M.I.): COUNTY OF ALBEMARLE

PARCEL LOCATION: (HOUSE #) 1600 (STREET NAME) AVON STREET EXTD.
(CITY) CHARLOTTESVILLE (ZIP) 22901

MAILING ADDRESS

LEGAL DESCRIPTION

COUNTY OF ALBEMARLE &
CITY OF CHARLOTTESVILLE
401 MCINTIRE ROAD
CHARLOTTESVILLE VA

1. CH'VILLE-ALB JOINT
2. SECURITY COMPLEX
- 3.
4. JOINT SECURITY COMPLEX

ZIP CODE: 22902 - 0000

HOUSING CONDITION : 0
DEED BOOK REFERENCE: 1260 / 695
PLAT BOOK REFERENCE: 1260 / 698

FOR HELP PRESS "PA2"

FA#
977-4123

BK 126060695

012982

THIS DEED, taxed pursuant to Virginia Code Section 58.1-811.A.3, made this 13th day of July, 1992, by and between the COUNTY OF ALBEMARLE, VIRGINIA, and the CITY OF CHARLOTTESVILLE, VIRGINIA, Grantors, and the COUNTY OF ALBEMARLE, VIRGINIA, and the CITY OF CHARLOTTESVILLE, Grantees.

W I T N E S S E T H:

WHEREAS, the County of Albemarle, Virginia, is the owner of a certain tract or parcel of land shown on current Albemarle County Tax Map 77, as parcel 11A, and more particularly described herein as Parcel One; and,

WHEREAS, the City of Charlottesville, Virginia, is the owner of a certain tract or parcel of land shown on current Albemarle County Tax Map 77, as parcel 11C, and more particularly described herein as Parcel Two; and,

WHEREAS, the parties hereto wish to hold both parcels jointly;

NOW THEREFORE, in consideration of the sum of Ten Dollars (\$10.00), and other good and valuable consideration, the receipt of which is hereby acknowledged, the Grantors do hereby GRANT, and CONVEY with Special Warranty of Title unto the Grantees, as tenants in common, each holding an undivided fifty-percent (50%) interest, all the following-described real estate, located in Albemarle County, Virginia, (the "Property):

BK 1260FG0696

Parcel One

All that certain tract of land, with improvements thereon and appurtenances thereto, situated in the Scottsville Magisterial District of Albemarle County, Virginia, on the west side of State Route 742, containing 7.246 acres, more or less, as shown and described as Parcel "A" on a plat made by Gloeckner & Osborne, Inc., Engineers, Surveyors, Land Planners, dated August 12, 1992, a copy of which is attached hereto and recorded herewith; AND BEING a portion of the property conveyed unto the County of Albemarle, Virginia, by deed from The First National Bank of Bluefield, West Virginia, Executor and Trustee under the Will of Clifton J. Reynolds, Sr., dated January 10, 1957, and recorded in the Clerk's Office of the Circuit Court of Albemarle County, Virginia, in Deed Book 330, page 463.

Parcel Two

All that certain tract of land, with improvements thereon and appurtenances thereto, situated in the Scottsville Magisterial District of Albemarle County, Virginia, on the west side of State Route 742, containing 1.003 acres, more or less, as shown and described as Parcel "B" on a plat made by Gloeckner & Osborne, Inc., Engineers, Surveyors, Land Planners, dated August 12, 1992, a copy of which is attached hereto and recorded herewith; AND BEING a portion of the property conveyed unto the City of Charlottesville, Virginia, by deed from E. Gerry Haden, dated December 11, 1926, and recorded in the Clerk's Office of the Circuit Court of Albemarle County, Virginia, in Deed Book 195, page 337.

This property is conveyed SUBJECT TO easements, conditions, and restrictions of record insofar as they may lawfully affect the Property.

WITNESS the following signatures and seals:

COUNTY OF ALBEMARLE, VIRGINIA
BY: [Signature] (Seal)
TITLE: County Executive

CITY OF CHARLOTTESVILLE, VIRGINIA
BY: [Signature] (Seal)
TITLE: MAYOR

BK1260PG0697

STATE OF VIRGINIA
CITY / COUNTY OF Albemarle, to-wit;

The foregoing instrument was acknowledged before me this
10th day of September 10, 1992, by Robert W. Tucker, Jr.
as County Executive
for County of Albemarle, Virginia.

My commission expires:
May 29, 1993

Ella W Carey
Notary Public

STATE OF VIRGINIA
CITY / COUNTY OF Charlottesville, to-wit;

The foregoing instrument was acknowledged before me this
30th day of September, 1992, by Thomas J. Vandeter
as Mayor
for the City of Charlottesville, Virginia.

My commission expires:
June 25, 1993

Emily S. Payne
Notary Public

The Grantees addresses are:

City of Charlottesville, Virginia
c/o Cole Hendrix, City Manager
P. O. Box 911
Charlottesville, Virginia 22902

County of Albemarle, Virginia
c/o Robert W. Tucker, Jr., County Executive
401 McIntire Road
Charlottesville, Virginia 22902-4596

OWNERS APPROVAL

THE JOINING OF TRACTS DESCRIBED
HEREIN IS WITH THE FREE CONSENT AND
IN ACCORDANCE WITH THE DESIRE OF THE
UNDERSIGNED OWNERS, PROPRIETORS, AND/OR
TRUSTEES. ANY REFERENCE TO FUTURE
DEVELOPMENT IS TO BE DEEMED AS
THEORETICAL ONLY. ALL STATEMENTS
AFFIXED TO THIS PLAT ARE TRUE AND
CORRECT TO THE BEST OF MY KNOWLEDGE.

OWNERS:

Walter P. Brantlinger 10-8-92
COUNTY OF ALBEMARLE DATE
Walter P. Brantlinger 10-8-92
COUNTY OF ALBEMARLE DATE

NOTARY PUBLIC

THE FOREGOING INSTRUMENT WAS ACKNOWLEDGED
BEFORE ME THIS 10 DAY OF October
1992.

MY COMMISSION EXPIRES May 29 1993

BL1260 pg. 698

CITY-COUNTY
JOINT SECURITY COMPLEX
SEPTEMBER 21, 1992

APPROVED FOR RECORDATION

Walter P. Brantlinger 10/8/92

TMP 77-11A
D.B. 330 P. 463
ZONED R1
PARCEL A

TMP 77-11C
D.B. 658 P. 747
ZONED R1
PARCEL B

OWNERS APPROVAL

THE JOINING OF TRACTS DESCRIBED
HEREIN IS WITH THE FREE CONSENT AND
IN ACCORDANCE WITH THE DESIRE OF THE
UNDERSIGNED OWNERS, PROPRIETORS, AND/OR
TRUSTEES. ANY REFERENCE TO FUTURE
DEVELOPMENT IS TO BE DEEMED AS
THEORETICAL ONLY. ALL STATEMENTS
AFFIXED TO THIS PLAT ARE TRUE AND
CORRECT TO THE BEST OF MY KNOWLEDGE.

OWNERS:

Walter P. Brantlinger 01-5-1992
CITY OF CHARLOTTESVILLE DATE
Walter P. Brantlinger 01-5-1992
CITY OF CHARLOTTESVILLE DATE

NOTARY PUBLIC

THE FOREGOING INSTRUMENT WAS ACKNOWLEDGED
BEFORE ME THIS 25 DAY OF September
1992.

MY COMMISSION EXPIRES June 25 1993



GLOECKNER & OSBORNE, INC.
ENGINEERS - SURVEYORS - LAND PLANNERS
710 EAST HIGH STREET
CHARLOTTESVILLE, VIRGINIA 22902

Albemarle County Fire Rescue

ADVANCED FIRE TRAINING PROPS

Budgetary Proposal

12/31/2014



Quote Number: 68454
Date: 12.30.2014
Sales Person: Kathy Plant
Valid Until: 1.30.2015
Terms: See General Terms and Conditions
888 . 428 . 5539

Contact: Doug Brede
460 Stagecoach Road Ste F
Charlottesville, VA 22902
Email: dbrede@albemarle.org



Greetings

Bullex is proud to provide the following offer. Our advanced Vehicle Fire Training System is designed to provide realistic live fire training suited to your specific needs. The specifications and the corresponding Bullex offer are summarized below.

Bullex Vehicle Fire Training System Package

Price: \$40,490

The Bullex Vehicle Fire Training System includes:

Bullex Car Fire Prop

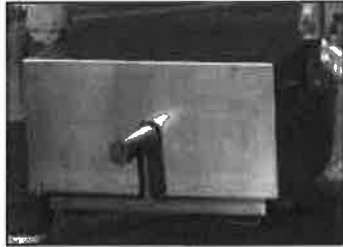
- Live fire training prop used in conjunction with Hose Line Fire Training System
- Integrated front tire fire simulator, with multiple burn zones from Hose Line Fire Training System
- Hinged hood, trunk, and passenger doors
- Driver and passenger seat backs, steering wheel, hood prop bar
- 1/4" and 1/8" all steel construction with protective heat resistant paint
- 1/3" C Channel galvanized steel frame
- Industrial gauge integrated steel casters for moving car prop
- Car Prop dimensions: 12'6" x 5' 6"w x 4'6"h



Fire Tray and Pilot Control Box

- Liquid propane fueled industrial grade fire fighter training unit
- Stainless steel 4' x 6' fire tray
- CSA Listed and Approved stainless steel continuous burn forced air pilot control box with four (4) burn zones for realistic fire simulation
- Removable pilot box can also be used with other Bullex props or fire trays

- Removable tray can be positioned independently to simulate a fuel spill, or can be used in conjunction with several other Bullex training props
- Engineered for use with hand lines, CO2, and water extinguishers



Mobile Control Console

- UL Approved Control Console interfaces between props and upstream propane and power supply. Houses core propane and power components, control components, optional wireless and sound effect components (if selected), and built in E-stop button.
- Wired remote (unless upgraded to wireless) to independently start and stop multiple burn zones, with deadman button
- Includes 50 foot propane hose with self-sealing quick disconnect fittings, specifically designed to prevent gas leaks up to 250psi in high-pressure propane delivery situations. Hose and fittings constructed to withstand environment elements and heat from normal operation.
- Includes power cable to connect to customers power supply



Options:

The following options are available with the vehicle training prop.

Pry-able Hood Option

Conduct forcible hood entry drills with the Pry-able and Roll-able Hood Option. The special design with replaceable hood plates of varying difficulty allows for challenging yet repeatable hood-rolling drills without damaging the prop. All steel construction.

Price: \$2,495



Smashable Headlights Option

Conduct engine compartment extinguishing drills with the Smashable Headlights Option. The specially designed headlight holes in the grill allow for drills of varying difficulty with different types of metal headlight plates. All steel construction.

Price: \$1,995**Cooling System for Vehicle Option**

Integrated cooling system allows for long duration fire simulations while minimizing steel fatigue and wear. Ideal for use when practicing positioning of apparatus, angle of attack, and stretching the proper hose lines, etc. while the vehicle remains fully involved. Cooling piping is built into the vehicle itself. The system connects to a standard garden hose.

Price: \$2,995**Integrated Vehicle Smoke Option**

- Industrial grade smoke generator allows you to add realistic smoke effects during your training session
- 4,000 cubic ft/minute to zero visibility smoke output
- Integrated design produces smoke around the vehicle. Smoke generator is built into the vehicle training prop, with protective heat shielding for optimal long term performance.
- Start and stop the smoke generator using a wireless remote control
- Dual heaters
- 110V 15amp
- Smoke generator can be removed for training in additional locations
- Includes 20L container of Bullex smoke liquid
- Smart controls include:
 - Adjustable smoke output and density settings
 - Continuous run and adjustable intermittent run features
 - Digital smoke liquid reservoir display (shows amount of smoke liquid remaining)

Price: \$5,995

Sound Effects Option**Price: \$3,495**

Digital sound effects for the vehicle fire system include 8 pre-programmed sounds. Instructor can add additional sounds via USB interface. Sound can be controlled by the instructor via the mobile console or wireless prop remote control.

Wireless Control Option**Price: \$5,195**

Rugged, industrial grade hand-held wireless remote control. Controls fire simulation systems including four fire zones and add-on fires, as well as optional features such as smoke effects and sound effects. Includes stop button for rapid shutdown.

**Installation and Training****Price: \$2,402****Installation and calibration. Includes:**

- Delivery to site; set-up and test operation of all props
- 4 hour train the trainer session for up to 10 people
- User manual
- Toll-Free Technical Support
- Site work not included. It is the responsibility of the customer to provide propane and electricity to the console.

Our Approach

Realism

BullEx Training Systems are designed to simulate every aspect of a fire or emergency response situation. The fire training systems, structures, and their interior props are constructed accurately to scale, and the fires are built into objects and appliances that would be found in real life. BullEx focuses on building the most realistic fire training scenarios possible allowing trainees to experience the full impact of an emergency situation. Every critical environmental condition that a first responder may face during an emergency can be simulated, including darkness, smoke, sound, flames and heat – depending on the scenario desired. As a result, trainees come to fully experience the challenging physical and psychological effects both on themselves and on others participating in the exercise. Wherever possible, technical instruments and services such as gas and electrical supplies, ventilation systems, and pilot burners are “hidden” from view using special design elements and technologies.

Integrated focus on safety and performance

BullEx training systems are designed, built and installed to ensure that all safety controls are integrated directly into the operational device. Our technicians calibrate the safety settings for each module to maximize safety and ensure all training situations are of a consistent and high quality. BullEx systems are CSA and UL/ULC approved. BullEx’s in-house technical support team is completely familiar with all the details of your system and is on-call to provide the maintenance and service your training requires.

Effective training

Most importantly, the training system you acquire needs to be designed to effectively teach the lessons important for your actual risk and response situation. The training simulator must be a tool that addresses your training needs and serves as a way to support the educational program of your instructors. BullEx is focused on designing systems that help you teach the critical fire and safety skills needed to address your highest risk elements.

Experience

BullEx is a market leader in the field of fire and safety training equipment. Headquartered in New York, with offices in nine countries worldwide, BullEx serves a global customer base with its best-of-class training technologies. BullEx is proud to have served over 6,000 customers who have used BullEx products to train over five million fire and safety professionals.

Industry Recognition

Our Bullex products have received numerous industry recognitions and awards, including (among others):

- Prestigious Build Award for Excellence in Design and Construction – 2014
- Industry Awards from 2010-2013
- Occupational Safety and Health Magazine – New Product of the Year – 2009
- Australia Fire Awareness Award – 2008
- National Registry of Environmental Professional – Environmental Training Award 2007

Bullex fire training systems have become the industry standard and have been used by thousands of organizations to train millions of people. We offer a total solutions product line for firefighter training, fire brigade training, fire prevention public education and corporate safety training.

Bullex clients include every branch of the US armed forces, the US Department of Homeland Security, NASA, and thousands of other fire departments, government offices, and corporate clients.



Budgetary Proposal

BUDGETARY PROPOSAL For Albemarle County Fire Rescue

Bullex Vehicle Fire Training System Package: \$40,490

Options:

Pry-able Hood Upgrade \$2,495

Smashable Headlights Upgrade \$1,995

Car Smoke System \$5,995

Car Sound System \$3,495

Cooling System \$2,995

Wireless Remote Control \$5,195

Installation, Set-up and Training \$2,575

Note: The quoted pricing is exclusive of sales tax (if applicable).



Contact

Seeing is believing. We hope that this proposal offers us an opportunity to show how BullEx's advanced fire trainer can help Albemarle Fire Rescue achieve your training goals.

Thank you for considering BullEx as a trusted source for your fire training. It has been an honor for us to provide you with this budgetary proposal.

Please do not hesitate to contact us should you require any more information or have any questions about the proposal provided or our company.

Kathy Plant
Regional Sales Manager – Mid-Atlantic

20 Corporate Circle
Albany, NY 12203
Tel: 518.689.2023
Fax: 518.689.2034
www.bullex.com

